



The Social Media Management Handbook: Everything You Need to Know to Get Social Media Working in Your Business

By Robert Wollan, Nick Smith, Catherine Zhou

John Wiley and Sons Ltd. Hardback. Book Condition: new. BRAND NEW, The Social Media Management Handbook: Everything You Need to Know to Get Social Media Working in Your Business, Robert Wollan, Nick Smith, Catherine Zhou, How do organizations manage social media effectively? Every organization wants to implement social media, but it is difficult to create processes and manage employees to make this happen. Most social media books focus on strategies for communicating with customers, but they fail to address the internal process that takes place within a business before those strategies can be implemented. This book is geared toward helping you manage every step of the process required to use social media for business. The Social Media Management Handbook provides a complete toolbox for defining and practicing a coherent social media strategy. It is a comprehensive resource for bringing together such disparate areas as IT, customer service, sales, communications, and more to meet social media goals. Wollan and Smith and their Accenture team explain policies, procedures, roles and responsibilities, metrics, strategies, incentives, and legal issues that may arise. You will learn how to:

- * Empower employees and teams to utilize social media effectively throughout the organization
- * Measure the ROI of...



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